

COMMERCIAL REAL ESTATE

# LANDLORD STRATEGIES

FOR THE PANDEMIC REAL ESTATE MARKET

*August 26, 2020*

PRESENTED BY

VENABLE LLP

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A nighttime cityscape featuring a multi-lane highway with light trails from traffic, a river with a bridge in the background, and a dense skyline of illuminated skyscrapers. The word "WELCOME" is overlaid in the center.

**WELCOME**





**Caroline Gately**  
*Partner*

Caroline Gately is a commercial trial lawyer and the chair of Venable's commercial litigation practice in the Washington, D.C. metropolitan area, including Northern Virginia and Maryland. Her practice focuses on real estate litigation. Since the beginning of the pandemic, she has closely tracked and advised clients on evolving landlord-tenant issues, such as rent relief, mortgage relief, evictions, premises liability, and tenant bankruptcy. She has also written and spoken on those legal topics, some of which can be found in her biography on Venable's website. Ms. Gately partners frequently with forensic accountants to help clients analyze financial issues in litigation or to provide expert financial testimony.





**Jill Rowe**  
*Partner*

Jill Rowe has been litigating and advising her clients in commercial real estate matters for over twenty years. She consistently resolves thorny problems for property owners and real estate brokers in buy/sell disputes, landlord-tenant claims, title and easement actions, and all manner of commercial real estate issues in between. Jill has spent her career helping her real estate clients achieve creative solutions in times of uncertainty.

VENABLE<sub>LLP</sub>





**Francisco Colon**  
*Partner*



Francisco Colon leads MGO's Transaction Advisory and Assurance Services practice. He has extensive experience in external audit, fraud examinations and litigation support, operational and internal controls reviews and buyer/seller due diligence. Having clients in audit and related consulting services for over 18 years, he has used his accounting knowledge to assist organizations in evaluating and updating their internal controls, specifically focusing on accounting operations strategic alignment and fraud and litigation risk management. Francisco is a Certified Public Accountant (CPA), a Certified Fraud Examiner (CFE) and a Chartered Global Management Accountant (CGMA).





**Rodrigo Macias**  
*Partner*



Rodrigo Macias leads MGO's advisory services practice, which includes: Risk Advisory, Forensic Accounting & Litigation Support Services, Transaction Advisory and Management Consulting services. Rodrigo over 13 years of experience assisting clients with fraud insurance investigations, employee embezzlement calculations, lost profit damage analysis, reconstruction of accounting reports, whistleblower investigations, and litigation support services. Rodrigo also leads a wide-range of strategic and operational service offerings for multiple industries, including: construction, hospitality, financial services, technology, and cannabis. Rodrigo is a Certified Fraud Examiner (CFE).



A nighttime cityscape featuring a multi-lane highway with light trails from traffic, a body of water with a bridge, and a dense skyline of illuminated skyscrapers. The text 'PANEL DISCUSSION' is overlaid in the center.

# PANEL DISCUSSION



A nighttime cityscape featuring a multi-lane highway with light trails from traffic, a body of water with a bridge in the background, and a dense skyline of illuminated skyscrapers. The text 'AUDIENCE Q&A' is centered over the image.

# AUDIENCE Q&A